

2nd & 3rd February 2017

Woodlands Park Hotel Woodlands Lane, Stoke D'abernon, Cobham, KT11 3QB



Alexandra Anderson Partner RPC

Your Chair for the February meeting is Alexandra Anderson. Alexandra has been attending TWIN meetings since 2009, first as an Individual Member and then as the representative for RPC when they became a Sponsor in May 2014 and she joined the Management Board.

Head of the construction insurance group at RPC, Alexandra is an insurance lawyer with particular expertise in defending claims acting for architects, engineers, surveyors and design and build contractors. Recommended by both Chambers and the Legal 500, she has been involved in many complex and high-value disputes involving projects in the UK and worldwide. She acts for a number of the largest UK construction and surveying practices, as well as working with RICS on various risk management and education issues. Alexandra is a regular speaker and author on a wide range of topics affecting both construction professionals and surveyors and co-edits Hogarth's 'Insurance for the Construction Industry'.

Thursday 17.40 - 19.00



Nick Beecroft Director, Product Innovation & Strategy Sciemus

"Emerging risks"

Our first speaker is Nick Beecroft. Nick is the Director of Product Innovation & Strategy at Sciemus. Sciemus is a provider of modelling and analytics to the global insurance markets as well as the space, power, solar, cyber, mining and wind industries.

Previously Nick led the emerging risks team at Lloyd's. He holds a MSc in International Security & Global Governance and has served as an Intelligence Officer in the Royal Air Force.

Friday 08.35 - 09.40



Martin Cotterill Partner Taylor Wessing

"Digital and Process Transformation in the Insurance Industry"

Martin's practice spans wide range of sectors including financial services, media, retail, information technology, telecommunications, music and entertainment, construction, insurance, petrochemicals, entertainment, defence, pharmaceuticals, energy and oil and gas industries with extensive experience in the structuring, management and execution of large scale, strategic projects

Rated by Chambers as one of the leading outsourcing and technology professionals in the UK, Martin "is highly respected for his work on technology and outsourcing transactions" and is rated by clients a "superb outsourcing lawyer" who is the first port of call for particularly complex matters with a "very high degree of subject matter knowledge, a high level of experience and a very good commercial perspective," (Chamber UK 2016).

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Friday 09:40 - 10.45
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Natalie Reynolds CEO and Founder AdvantageSPRING

"The power of negotiation – how mastering the art of negotiation can change your life"

Natalie Reynolds spoke at our January 2014 meeting and we're delighted to have her back again.

Natalie is the Founder and CEO of advantageSPRING and the author of bestselling negotiation book 'We Have a Deal: How to negotiate with intelligence, flexibility and power'. She has provided negotiation commentary and analysis for the Financial Times, City AM, Guardian, Independent, BBC and Forbes.



Susannah Wakefield Partner Taylor Wessing

"Insurance and Drones – Asset or Liability?"

Susannah Wakefield will be known to most of you as she has been a TWIN member and regular attendee for 9 years. An International commercial disputes lawyer focusing on (re)insurance cases. She has represented clients before federal and state courts in New York, in the Supreme Court of Bermuda as well as the High Court in London.

Friday 12.20 – 13.25



Sue Langley OBE Non-Exec Chairman – AJ Gallagher UK Lead Non-Exec Director - Home Office

"My Story"

Sue Langley is Non-Executive Chairman A J Gallaghers UK, Senior Independent Non-Executive Director UKAR (Northern Rock Asset Management and Bradford and Bingley) and Strategic Advisor to Proximie, an innovative medtech company. Previously she was CEO UKTI Financial Services Organisation, Executive Director of Market Development for Lloyd's of London, Director of Lloyd's Asia and Chairman of Lloyd's Japan. Prior to this Sue was Chief Operating Officer (COO) and a member of the Executive team for the Hiscox Group holding various Board positions. She joined Hiscox from PriceWaterhouseCoopers where she was a Principal Consultant working with a range of FTSE 100 companies.

Sue is a member of the Lord Mayors Advisory Board and the Governments Women's Business Council. She is a Vice President of the Insurance Institute of London (IIL), receiving the IIL President's Award and was a participant on the BBC Expert Women initiative. She is a past recipient of the FS Women in the City Achievement Award and in 2015 received an OBE for services to women in business. She is involved in a number of charitable and mentoring roles and graduated (BSc Hons) from Southampton University.



Patricia McSherry Director The-Women's-Insurance-Net-Work

We hope you agree that the agenda for our first meeting of 2017 looks really interesting.

To secure your place, please complete and return your booking form as soon as you can so we may offer any remaining places to guests.

Also, please make sure your colleagues see this agenda so they don't miss out on what promises to be another stimulating and thought-provoking meeting.

Kind regards,

Patricia

The Women's-Insurance-Net-Work is jointly sponsored by:









The-Women's-Insurance-Net-Work is an operating entity of The Net-Work Meetings Limited Telephone: 01761 418 755 Company no: 6161770

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enquiries@the-net-work-meetings.com www.the-womens-insurance-net-work.com